NORTHWEST FINANCIAL ADVISORS

JAMES T. CHRISTY, J.D.
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MEET JIM.

A TRUSTED MEMBER OF YOUR NWFA WEALTH MANAGEMENT TEAM.

Jim Christy has served as a wealth management advisor for Northwest Financial Advisors since 2003. He is affiliated with LPL Financial, the nation's largest independent broker-dealer.[1] Jim primarily advises higher net worth clients on a comprehensive range of financial planning, estate planning, investment planning and tax mitigation strategies.

Prior to joining Northwest Financial Advisors, Jim served as a senior executive for two Fortune 500 companies and one of the nation's leading industry trade associations. He was vice president, government relations, in charge of the Washington office of defense and aerospace contractor, TRW Inc. (1993-1999), Washington Counsel for Air Products & Chemicals Inc. (1985-1993) and senior vice president at PhRMA, the trade association of the U.S. pharmaceutical industry (2001-2002). He previously served seven years on Capitol Hill in senior staff positions in the U.S. House of Representatives, including as Counsel to the House Committee on Energy and Commerce (1981-1984). Jim also served as Counsel to the Secretary of the Interior in the Reagan Administration (1984-85). In 1980, Jim was a candidate for a seat in the U.S. House of Representatives from Ohio.

Jim holds his undergraduate degree in economics from the University of Cincinnati and his Juris Doctor (J.D.) from the University of Cincinnati College of Law. Jim is a member of the Bar of the District of Columbia and the Bar of the U.S. Supreme Court.

Over the last 10 years, Jim has been nationally recognized as one of the leading Financial Institution Services (FIS) advisors. From 2010-2017, LPL Financial recognized Jim as the #2 FIS advisor in the U.S. in total advisory production. In 2009, LPL ranked him at #3 in the country, and in 2008, he completed the year at #4.[2] In each of the past four years (2014-17), Jim was recognized among the top 10 U.S. Bank Advisors by *Bank Investment Consultant*, including a #2 ranking in 2015.[3] Jim was also featured in the October 25, 2015 issue of *The Washington Post Magazine* as a 2015 Five Star Wealth Manager award recipient.[4]

Jim and his wife, Grace, are the parents of six adult children and are blessed with six grandchildren. The couple has resided in Northern Virginia for over 30 years.

Contact Jim at **jchristy@nwfllc.com** or **703-810-1072 x113**.

[1] As reported in Financial Planning magazine, June 1996-2017, based on total revenue.
[2] Rankings based on total advisory production among all LPL Financial FIS advisors through June 30, 2017.
[3] Based on assets under management, production, asset growth, percentage of fee business and production-per-assets in selecting its top reps.
[4] Award based on 10 objective criteria associated with providing quality services to clients such as credentials, experience and assets under management, among other factors. Wealth managers do not pay a fee to be considered or placed in the final list of Five Star Wealth Managers.