

## MEET JIM.

A TRUSTED MEMBER OF YOUR NWFA WEALTH MANAGEMENT TEAM.



Jim Christy has served as a wealth management advisor for Northwest Financial Advisors since 2003. He primarily advises higher net worth families and individual clients on a comprehensive range of retirement income planning, estate planning, investment planning and tax mitigation strategies.

Prior to joining Northwest Financial Advisors, Jim served as a senior executive for two Fortune 500 companies and one of the nation's leading industry trade associations. He was vice president, government relations, in charge of the Washington office of defense and aerospace contractor, TRW Inc. (1993-1999), Washington Counsel for Air Products & Chemicals Inc. (1985-1993) and senior vice president at PhRMA, the trade association of the U.S. pharmaceutical industry (2000-2001). He previously served seven years on Capitol Hill in senior staff positions in the U.S. House of Representatives, including as Counsel to the House Committee on Energy and Commerce (1981-1984). Jim also served as Counsel to the Secretary of the Interior in the Reagan Administration (1984-85). In 1980, Jim was a candidate for a seat in the U.S. House of Representatives representing Ohio's 6th Congressional District.

Jim holds his undergraduate degree in economics from the University of Cincinnati and his Juris Doctor (J.D.) from the University of Cincinnati College of Law. Jim is a member of the Bar of the District of Columbia and the Bar of the U.S. Supreme Court. He was initially admitted to the Bar of the State of Ohio in 1973.

Consistently over the last decade, Jim received national recognition as one of the leading LPL Financial Institution Services (FIS) advisors. Currently, he stands as the #2 FIS advisor in the U.S. in total production. In 2018, LPL ranked Jim #3; from 2010-2017, #2; in 2009, #3; and in 2008, #4.<sup>1</sup> Since 2012, Jim has been recognized as a Top Bank Advisor by Bank Investment Consultant, including a #2 ranking in 2015.<sup>2</sup> Jim has been recognized in The Washington Post Magazine as a [Five Star Wealth Manager](#) award recipient every year since 2015.<sup>3</sup>

Jim and his wife, Grace, are the parents of six adult children and are blessed with seven grandchildren. The couple has resided in the Washington D.C./northern Virginia area for over 40 years.

Contact Jim at [jchristy@nwflc.com](mailto:jchristy@nwflc.com) or **703-810-0726**.

<sup>1</sup> Rankings based on total production among all LPL Financial FIS advisors through June 30, 2019.

<sup>2</sup> Based on assets under management, production, asset growth, percentage of fee business and production-per-assets.

<sup>3</sup> Award based on 10 objective criteria such as credentials, experience and assets under management, among other factors. Wealth managers do not pay a fee to be considered or placed on the final list of 2015-2019 Five Star Wealth Managers.