

MEET KAREN.

A TRUSTED MEMBER OF YOUR NWFA WEALTH MANAGEMENT TEAM.



Karen Benedict serves as the Senior Vice President for Northwest Financial Advisors (NWFA), a registered investment advisor, and Northwest Financial Group (NWFG), a referring broker-dealer. Karen also serves as the Financial Operations Principal (FinOP) for NWFG. Prior to this, she was the Vice President and Chief Financial Officer of NW Capital Management, the parent company of NWFA and NWFG.

From 2002 through 2007, she worked in the mortgage industry as the Controller–East Coast Operations for the mortgage division of SouthBank, and subsequently, as the Chief Financial Officer of 1st American Mortgage. Prior to that, she spent over twelve years with Community Bank of Northern Virginia (CBNV), starting out as an Operations Clerk and working up to Controller. As Controller of CBNV, a \$700 million public company, she was responsible for all accounting and finance aspects of the institution and its large mortgage division.

Bank Investment Consultant (BIC) selected Karen for its Top 25 Program Managers list, a recognition awarded to the most successful investment program managers among the nation's banks and credit unions, in 2017, 2018 and 2019.¹ Karen holds a Bachelor of Science degree in accounting with a minor in business administration from Strayer College. She also holds FINRA Series 7², 24², 28³, 53³ and 66⁴ securities licenses.

Karen was born and raised in Northern Virginia and lives in Haymarket with her husband and two sons. She enjoys watching sports—especially baseball, hockey and basketball—as well as spending quality time with her family, particularly at Smith Mountain Lake.

¹ BIC 2017-19 criteria include the number of advisors managed, assets under management (AUM), team growth production percentage and production per advisor.

² Held with LPL and NWFG.

³ Held with NWFG.

⁴ Held with LPL, NWFG and NWFA.

NW Capital Management and Northwest Financial Group are separate entities from LPL Financial.

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